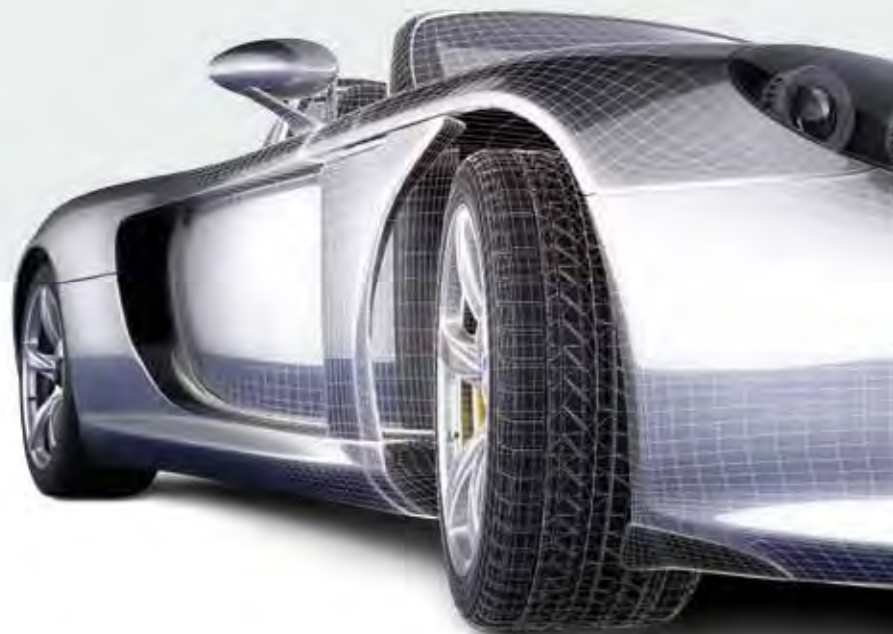




CARCONSULT

# H.O.T.A.S.

*...the ground-breaking internet parts exchange mart for automotive dealers.*



## *The parts exchange mart for car dealers – ground-breaking and trend-setting!*

In this day and age, customer service is the top priority for the dealer. The future of the automotive industry demands new structures in sales, trade and communication. In times of diminishing profits and increasing costs it is most important for the industry to instate changes for the future, even in the parts department.

As with the various solutions available for the end-consumer, for the last 10 years, H.O.T.A.S. has been, and continues to be, the professional parts exchange mart for the automotive industry in the B2B sector.

The H.O.T.A.S. system, developed by CC CarConsult unites the latest internet technology with high efficiency. With our on-line parts system H.O.T.A.S., we operate a trading platform for spare parts. We see ourselves as intermediaries in the internet between dealers offering parts and those searching for them.

### ***Parts, tyres and accessories***

H.O.T.A.S. is a modular web-based database. Participating dealers can enter their spare parts, accessories, tyres and used parts either manually or by interface with a database. Most DMS suppliers already provide interfaces with H.O.T.A.S. Is a dealer is searching for parts, we supply information as to their availability, location and price. Orders may be placed by e-mail or fax.

CC CarConsult holds all relevant information about spare parts, which are generally brand new, accessories and tyres on the H.O.T.A.S. database. The search for items and relevant information is simple, easy and of course, unconditional. Trading partners agree between themselves on price, logistics and warranty. There is a monthly charge for using the database.

National borders are disappearing throughout Europe. The same applies to the H.O.T.A.S. system: it is an international parts exchange. Take advantage of the opportunity to purchase spare parts throughout Europe!

### ***Searching for and locating parts will become a pleasurable activity***

Log in and experience a new feel to the quest for parts.

**www.hotas.de**



Once you have registered, you will be directed on to the home page. It is here that we will keep you up-to-date with all the latest news about H.O.T.A.S. and the parts market.



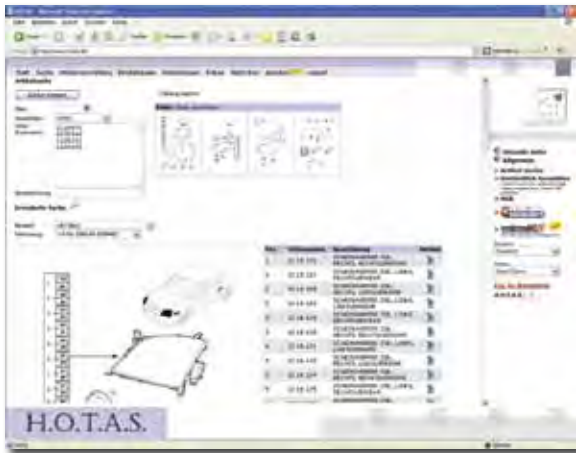
You can enter as many parts items as you wish into the search facility. The results page displays all relevant data, after which you can select the items with one click of the mouse and transfer them to the shopping basket.

### ***More than one brand?***

No problem, simply select the brand you need and you are ready to start.

### **Diagrammatic identification of parts**

We have improved and considerably simplified the parts search across all brands with our new diagrammatic identification of parts. With this method, H.O.T.A.S. not only offers a trading platform to brand dealers, it is also the ideal system for the independent workshop, who can use the pure search function for a small charge.



Not only are there varying discount rates for brand dealers or for other brands/independent dealers of course, but you can also search beyond Germany.

### **Easy, on-line ordering**

When you submit your order, the available stocks are adjusted automatically. If a part is no longer available, it will be deleted completely. Once the order has been submitted, the dealer supplying the part(s) will receive the order by e-mail or fax; the dealer placing the order will receive a confirmation. We also provide the opportunity to view incoming and outgoing orders on-line.

Participants will be sent an automatic request after 5 days to update their parts stock. A second request for the data will be sent after 8 days. Data will be deleted automatically after 12 days, unless they have been updated. This practice guarantees that the data are up to date and ensures that participants can purchase items successfully.

### **Interfaces with dealer systems**

Our aim is to make your task as easy as possible; we provide interfaces to a large number of dealer DMS systems. These include the following, to name but a few:

- ADP autonom/Optima 21
- BOG
- EDS Carlo
- LocoSoft
- AttRiBut
- ZLS-UNICAR
- Betzemeier
- Werbas

Once you have generated the files in your system, upload the data on to our system - we will import them. You set up all parameters such as discounts, etc. in our comprehensive master database.

### **Interface to Night Star Express**

Working together with our logistic partner Night Star Express, we are able to offer you further advantages. You will use a national tariff, valid throughout Germany, whether you want to send packages "free delivery" or "freight collect". There is also a tariff for "free delivery" packages to Austria, The Netherlands and Belgium.

In "Settings", you select Night Star as the despatch route. If a dealer placing an order also selects Night Star, you can issue and print the complete consignment documentation via H.O.T.A.S.

The shipping order is automatically transmitted to Night Star, so you do not need to call them. Night Star collects the packages from you. If the shipping order is sent by 12.00 hrs, next day delivery by 08.00 hrs is guaranteed.

Night Star Express represents maximum care, competence and reliability. The offer of a Night Express logistics' service at market-leader quality, tailored to the customer is what has made Night Star Express so successful in recent years.

### *Your path to H.O.T.A.S. is quick and easy*

If you wish to register on H.O.T.A.S., you can do this straight on the internet. The web-page address is [www.hotas.de](http://www.hotas.de) – click on “Register”. Enter all your details and submit the page. You will receive your login, your personal password and everything you need to know about H.O.T.A.S. There is a flat monthly charge – the price list is available on [www.hotas.de](http://www.hotas.de). It goes without saying that we grant an appropriate discount to dealer groups.

Please call us on +49 (6033) 9 28 77 - 0 if you have any questions or contact our business partners. You can also send your questions to us using the “Contact” button on the web-site.

Our business partners:



### *The benefits at a glance:*

- on-line
- increased sales Europe-wide through purchasing on favourable terms
- favourable purchasing rates
- reduce surplus stock
- high availability of parts compatible with multiple brands
- supports multiple users
- multi-lingual
- Support hotline
- effective cost control by means of the management tool
- order by e-mail or automatically by fax
- no need for tedious phone calls
- master data maintained by the dealer
- up-to-date by means of stock adjustment
- high level of system availability
- data import and interfaces to all established EDP systems
- support from our business partners
- option of incoming and outgoing payments via PayPal
- interface to [webmobil24.com](http://webmobil24.com)

#### *Main office:*

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